

## U.S. SMALL CAP STRATEGY

### INVESTMENT APPROACH

We are fundamental bottom-up stock pickers who invest for the long term. We believe that the best strategy for investment success is investing in high-quality, well-managed small-cap companies that are trading below their intrinsic value.

We look for companies with:

- Outstanding management teams
- Sustainable competitive advantage(s)
- Strong operating cash flows
- High returns on capital
- Stock trading below intrinsic value
- Consistent long-term growth prospects

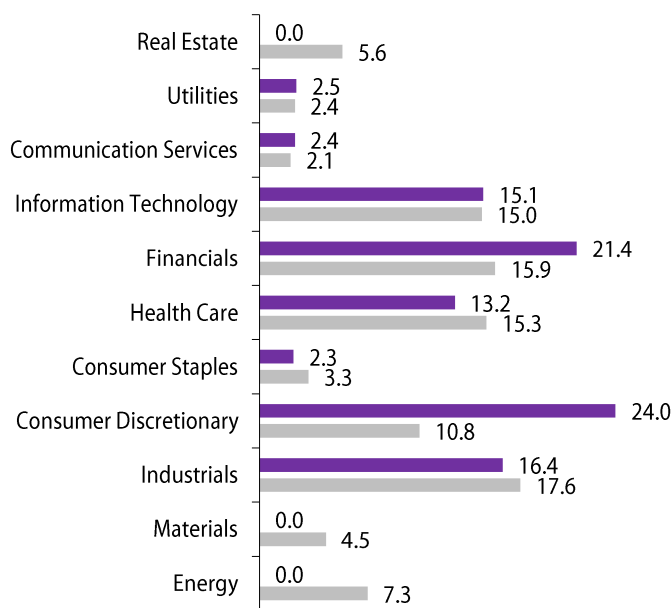


**Our biggest advantage is the depth of knowledge we develop on our investments.**

### REASONS TO INVEST

- Experienced investment team with unique and focused expertise in the management of small-cap strategies
- Higher return and lower volatility versus the benchmark
- Rigorous investment process with a hands-on approach ensuring strong practices
- Deep knowledge of companies and superior access to their management
- ESG factors reviewed and analyzed as part of a robust fundamental research process
- 100% owned by its employees, aligning our interests with those of our clients

### SECTOR ALLOCATION (%)



■ Van Berkom  
■ Russell 2000

Source: Bloomberg, L.P.

### ABOUT THE PORTFOLIO

Inception Date	June 2000
Performance Benchmark	Russell 2000
Strategy AUM	US\$3,506M
Investment Style	Core
Process	Fundamental Bottom-up
Turnover	Low
Minimum Initial Investment	\$5 million
Holdings	35 to 55

### TOP FIVE STOCKS (%)

Security	Sector	Weight
Euronet Worldwide Inc.	Financials	3.1
Ensign Group Inc.	Health Care	3.0
Federal Signal Corp.	Industrials	2.9
Envestnet, Inc.	Information Technology	2.9
Grand Canyon Education Inc.	Consumer Discretionary	2.8

### KEY FINANCIAL CHARACTERISTICS

Market Cap (weighted average)	\$5,358 M
5-yr expected EPS CAGR	13.0%
FY1 P/E (median)	21.6 x
ROE (median)	18.4%
ND/EBITDA (median)	0.6 x
Downside capture (10 yr)	78
Upside capture (10 yr)	94

## U.S. SMALL CAP STRATEGY

### STRATEGY PERFORMANCE IN VARIOUS ENVIRONMENTS

The strategy outperformed its benchmark in a wide variety of market environments over the past 23 years. This was achieved through consistent positioning into attractively valued, high-quality companies, and a balance between high-quality defensive stocks and high-quality growth cyclical stocks at an attractive valuation.

#### PERFORMANCE (%)

##### PER PERIOD AND CALENDAR YEAR PERFORMANCE

Period	Van Berkom	Russell 2000	Value Added
2023	23.45	16.93	6.52
2022	-11.77	-20.44	8.67
2021	16.79	14.82	1.97
2020	13.61	19.96	-6.35
2019	29.96	25.52	4.44
2018	-2.60	-11.01	8.41
2017	16.58	14.65	1.93
2016	25.89	21.31	4.58
2015	-0.86	-4.41	3.55
2014	4.37	4.89	-0.52
2013	47.63	38.82	8.81
2012	16.55	16.35	0.20
2011	-1.85	-4.18	2.33
2010	25.32	26.86	-1.54
2009	35.30	27.17	8.13
2008	-27.84	-33.79	5.95
2007	12.21	-1.57	13.78
2006	14.94	18.37	-3.43
2005	4.86	4.55	0.31
2004	21.74	18.33	3.41
2003	26.05	47.25	-21.20
2002	-6.72	-20.48	13.76
2001	23.74	2.49	21.25
2000 (06/30)	13.72	-5.88	19.60

In U.S. dollars, as at March 31, 2024

##### ANNUALIZED PERFORMANCE

Period	Van Berkom	Russell 2000	Value Added
YTD	3.82	5.18	-1.36
1 Year	15.50	19.71	-4.21
3 Years	6.45	-0.10	6.55
5 Years	11.43	8.10	3.33
7 Years	11.09	7.73	3.36
10 Years	11.25	7.58	3.67
15 Years	16.10	12.89	3.21
20 Years	11.76	8.05	3.71
SI	12.45	7.56	4.89

Past performance is not a guarantee or indicator of future results. Inherent in any investment is the risk of loss.

Composite returns are calculated using the time-weighted method and presented gross of management and trustee fees and withholding taxes.

SI = Since inception



#### PORTFOLIO MANAGEMENT TEAM

Team member*	Role	In the industry since
Mathieu Sirois	Lead Portfolio Manager	2000
Owen Gibbons	Senior Portfolio Manager	1998
Ammar Ali	Senior Analyst	2005
Alexandre Innes	Senior Analyst	2014
Julien Cicci	Senior Analyst	2015

\* All team members are also Van Berkom and Associates Inc. shareholders.

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